

## Marketing Alliance

### ICAM and DST sign strategic marketing agreement

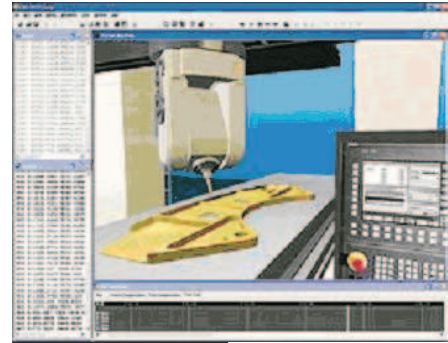
Mönchengladbach/Montreal

ICAM Technologies Corporation (ICAM) has signed a Strategic Marketing Agreement (SMA) with Dörries Scharmann Technologie GmbH (DST), a leading provider of CNC machine tools designed for drilling, turning, boring, milling and grinding applications primarily catered to the aerospace and defense industries.

The main purpose of this agreement is to assure the successful integration of ICAM's NC post-processing and machine tool simulation technology with DST machine tools through the exchange of technical knowledge and product information including DST's commercially available machine and control specifications. ICAM's post-processors will enable end-users to take full advantage of sophisticated DST machine tool features and functionalities via their respective CAD / CAM / PLM systems.

Additionally, ICAM and DST have agreed to collaborate on strategic marketing initiatives as well as to promote each other's products and services within the NC manufacturing market. DST customers will also benefit from ICAM's extensive NC post-processing applications and techniques such as high-speed machining, tool-tip programming, coordinate frame transformations, NURBS interpolation and arc fitting of point-to-point data.

Furthermore, Virtual Machine® may be deployed as an integrated productivity tool to ICAM's NC post-processing technology to create a powerful machine tool simulation environment allowing NC programmers to optimize and test programs against collisions and over-travel automatically during post-processing.

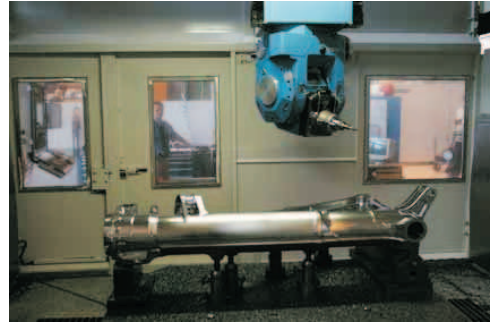


Virtual Machine Model –  
Droop+Rein FOGS D40

We are pleased to work with ICAM to offer integrated ICAM NC post-processor and simulation solutions to simplify and accelerate the machine tool implementation process of our customers," said Michael Schedler, DST's Head of Marketing. "ICAM's on-going collaboration with SIEMENS allows them to create proven NC post-processors for the SINUMERIK 840D, the most widely used controller for our machines."

"DST is recognized as a leading supplier of high-quality multi-axes CNC machines to the aerospace and defense industries," says Sam Chehab, ICAM's VP, Sales and Marketing. "This newly formed business relationship provides end-users easier access to DST's advanced machine tool features using ICAM's advanced solutions concurrently with all major and multiple CAD / CAM / PLM systems.

For over 35 years ICAM Technologies Corporation has been specializing in the development and implementation of advanced NC post-processing solutions for manufacturers in major industries around the world. ICAM has added an integrated machine tool simulator, Virtual Machine®, with the provision for Machine Code Data (MCD) verification driven with ICAM Control Emulator™ to its product mix that further strengthened its position in the NC manufacturing market. ICAM customers benefit from dramatic improvements to CNC machine optimization, NC programmer productivity and manufacturing process efficiency. ICAM's unique technology and services provide its customers and industry partners with the competitive edge that their business operations and customers demand. For more information visit: [www.icam.com](http://www.icam.com) or [www.ds-technologie.de](http://www.ds-technologie.de).



Droop+Rein FOGS D40 Machine

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